

# Suite 200 Solutions, LLC

SUITE 200  
SOLUTIONS



## For Claims and Insurance Executives

For insurance executives and management teams, Suite 200 Solutions offers a better way to become aware of an array of best-of-breed solutions that benefit their insurance or claims organization.

Our approach is to discuss an executive's overall objectives and to match them, when requested, with the services of our clients.

## The Companies We Represent

Our clients have been selected because they offer some of the most innovative and effective services or technologies in the industry. The attached summary highlights examples of those services.

If an executive is interested in knowing more about a particular service, Suite 200 Solutions simply facilitates an introduction to the appropriate company.

**Our approach enables executives to focus only on those products and services that fit with their organization's most pressing challenges and priorities.**

**Suite 200 Solutions' clients offer some of the most interesting, innovative and effective solutions in the industry.**

## About the Company

Suite 200 Solutions was founded by Taylor Smith. With over 25 years in claims, litigation, technology, and consulting, Taylor understands the complex nature of evaluating new technologies and the best-of-breed solutions on the market today.

Taylor's articles have appeared in numerous industry publications, including *Claims Magazine*, *Claims Advisor*, *Best's Review*, *National Underwriter*, *the DRI* and others.

Taylor has been "sold-to" as a claims executive and has "sold-in" as a business development and technology professional. These experiences helped to form his belief that there is a better way to match industry solutions to industry problems.

Contact us to have an informative and enjoyable conversation about the companies we represent.

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<b>Service or Technology</b>	<b>Value Proposition</b>
<b>National Deposition Services Programs</b>	Deposition reporting costs account for 5-8% of total litigation spend. Save 25-30% of this, and improve overall quality for your law firms by consolidating court reporter services purchasing and utilization.
<b>Legal E-billing Technology</b>	Save 3-10% of total legal spend by deploying a state-of-the-art invoice presentation and review software. Improves efficiency for both in-house staff and law firms. Currently deployed at over 70 claims organizations.
<b>Third-Party Claims Administration Services</b>	Rapidly growing, superbly-credentialed TPA with expertise in Transportation, WC, Construction Defect and General Liability Claims. Their superior technology platform, industry-leading best practices and quality standards, and the ability to customize each program to a client's needs, positions them as a better choice.
<b>Claims Management System</b>	Perhaps the most innovative workers' compensation and P & C claims management system on the market today, this platform was originally built for one of the nation's most respected carriers. More cost-effective and powerful than other industry alternatives, its absolutely robust feature-set is now available on the open market.
<b>Invoice Review Expertise and Services for Legal and Independent Adjuster Invoices</b>	Whether a carrier uses software tools or not, the primary contributor to effective legal and IA invoice review is the review process itself. Carriers who leave the review process entirely to the front line claims professional experience 3-6% less effective results. Outsourced review services ensure that a carrier's guidelines are being followed while leaving the carrier in complete control.
<b>e-Discovery Services</b>	Market-leading e-Discovery provider offers a unique technology that culls data more than other providers, accelerating early case assessment, decreasing review time and costs, and increasing review effectiveness.
<b>Electronic Medical Record Retrieval Services</b>	Most carriers still use antiquated and manual processes with either internal staff or outside counsel to obtain needed medical records. This market-leading provider delivers medical records to claims organizations at 60% less in costs than in-house staff or outside counsel, while reducing turn-around time and improving case life-cycles.

<b>Service or Technology</b>	<b>Value Proposition</b>
<b>Claims Department Operational and Strategic Assessments</b>	Highly-credentialed provider offers specialized operational assessments, with an eye toward the identifying expensive, inefficient practices, with recommendations to improve them. Assessments range from long-term strategic focus to short term tactical objectives.
<b>Return-to-Work Technology</b>	Innovative, collaborative platform connecting large employers, TPAs, medical providers and claimants in one system, decreasing return-to-work times by 40%.
<b>Claims Audit Services</b>	Customized audit services are an excellent way to identify the strengths and weaknesses of a claims department's strengths and weaknesses. Adherence to best-practice and quality standards, reserve adequacy, pre-bind diligence, M&A diligence, closed file analyses and more.
<b>AED Risk Management &amp; Compliance Services</b>	Designed for carriers that insure facilities with high AED utilization, this service reduces risk and improves competitive positioning.
<b>Alternative Fee Arrangement (AFA) Creation and Development</b>	As claims organizations look for alternative ways to manage legal costs while supporting their law firm relationships, this company provides experienced consultation around the development and measurement of alternative fee arrangements (AFAs).
<b>Predictive Analytics</b>	Through the deployment of real-time predictive analytics, insurance carriers are able to increase underwriting profit, improve rate plans, and achieve underwriting excellence.
<b>Systemic Audit Measurement and Feedback system</b>	For carriers looking to reduce leakage, improve quality and effectiveness across their operations, this company's audit measurement and feedback platform generally provides a return 5 times greater than the investment.
<b>Interpreting and Language Services</b>	Single-source, high quality consistent interpreting services for both non-litigated and litigated claims.
<b>Telephony and Call-Center Technologies</b>	Market-leading provider of contact center software that integrates all aspects of the enterprise and mobile workforce for a carrier.